

One partner for tech and talent.

Built to help growing companies scale.

Make world-class tech and talent accessible to every growing company. IIT and ASU alumni · 100+ clients · 4 offices · AI-native.

100+

Companies served

50+

Projects delivered

85%

Repeat clients

72hrs

First shortlist

72%

Avg. cost savings

15+

In-house experts

AT A GLANCE

Company snapshot.

The facts a prospect needs in 30 seconds.

withRemote is a managed remote-talent and tech-delivery partner for growing companies.

Two pillars under one contract: AI-native hiring (Direct Hire + Managed EOR) and end-to-end product delivery (web, mobile, AI, eCommerce). Trusted by 100+ clients across the US, Canada, UAE, and India.

Built by IIT and Arizona State alumni who'd seen offshore hiring done badly — and decided to fix it.

FOUNDED	2020
HEADQUARTERS	Scottsdale, Arizona, USA
OFFICES	Scottsdale · Toronto · Dubai · Mumbai
FOUNDER	Bhavya Mehta
ALMA MATER	IIT Roorkee
TALENT POOL	100k+ vetted professionals
COMPLIANCE	EOR in 3 countries · partner network in 150+

WHAT WE DO

Two pillars. One partner.

Most clients start with one pillar and expand into the other. Same account team, same contract, same Slack.

PILLAR 01 · TECH

Managed tech delivery.

End-to-end product engineering — design, build, ship, maintain.
We staff the team, run delivery, and keep the timeline.

- Agentic AI & LLM-native products (RAG, copilots, automations)
- Full-stack web & mobile (React, Next, Node, Python)
- eCommerce (Shopify Plus, WooCommerce, Hydrogen)
- Brand, websites & CMS (Webflow, WordPress, Framer)
- SEO, GEO & growth marketing

PILLAR 02 · TALENT

AI-native hiring & EOR.

Senior engineers, designers, and operators sourced from a 100k+ pool. You hire direct or we manage the full employment.

- Direct Hire — \$1,499/hire: shortlist, you interview, you employ
- Managed EOR — \$4k/mo: payroll, compliance, hardware, performance
- 72-hour first shortlist · 3–5 vetted candidates per role
- Free replacement guarantee · no lock-in
- 50–80% cost savings vs US benchmarks

THE PROBLEMS WE SOLVE

Why growing companies hit a wall.

Hiring and operational execution get harder as you scale, not easier. These are the four bottlenecks we hear most often.

01

Hiring bottlenecks

- 6–9 month senior-engineer searches
- Local talent markets priced out of reach
- Recruiter fees with no short-list guarantee

02

Scaling challenges

- Teams that can't be spun up fast
- Payroll, compliance, IP across borders
- No reliable offshore execution partner

03

Operational overhead

- Founder bandwidth burned on hiring
- 3+ vendors for design, dev, growth
- Inconsistent execution quality

04

Rising costs

- US engineering comp +30% in 4 years
- Inflated acquisition spend
- Inefficient staffing structures

— withRemote was built to fix these — under one contract. —

HOW WE WORK

From brief to live in 4 stages.

AI-assisted, human-led. Each stage has clear inputs, owners, and deliverables.



01

Discover

AI-assisted intake; human strategist confirmation within 24 hours. We learn your stack, team size, timezone, and urgency.



02

Match

Vetting engine screens 10,000+ profiles. AI-matched shortlist of 3–5 candidates inside 72 hours.



03

Deliver

Build, ship, onboard. Weekly standups, dedicated Slack, Account Success Manager. You see progress in real-time.



04

Scale

Expand scope, add headcount, monthly retros. Replace anytime, no lock-in.

SERVICES CATALOGUE

Everything we offer, on one page.

Tech delivery, marketing, design, and talent — pick any, combine many. Price ranges are starting points.

TECH & DEVELOPMENT

Agentic AI Development

AI agents & automation

From \$5,000/mo

Website Design & Branding

Stunning sites that convert

From \$2,000/mo

WordPress & Webflow Dev

CMS-powered, blazing fast

From \$2,000/mo

eCommerce Development

WooCommerce & Shopify

From \$2,500/mo

Custom App Development

Full-stack, scalable apps

Let's talk

MARKETING & GROWTH

Digital Marketing

Growth-focused campaigns

From \$2,000/mo

AEO, SEO & GEO Services

Rank everywhere that matters

From \$2,000/mo

CREATIVE & DESIGN

Graphic & Design Services

Brand identity & visuals

From \$1,500/mo

TALENT SOLUTIONS

Direct Hire

Vetted senior engineers, you employ

\$1,499 / hire

Managed with Remote (EOR)

Fully managed remote team

\$4k/mo per engineer

WHY US

Six things competitors don't do.

01

AI-Native, Not AI-Decorated

Talent OS is the actual sourcing engine — built AI-native from day one, not a marketing logo on a manual process.

02

72-Hour Turnaround

First curated shortlist within three business days — every time, on every brief.

03

One Partner, One Contract

Tech, talent, and back-office all on a single agreement and a single invoice.

04

50–80% Cost Savings

Senior engineers in India / UAE / LATAM at a fraction of US comp, no quality compromise.

05

Free Replacement Guarantee

If a hire doesn't work, we replace at no extra placement fee. 90-day Direct Hire, anytime EOR.

06

Global Compliance Built-In

EOR in 3 countries, partner network in 150+. We handle payroll, taxes, and statutory filings.

WHY HIRE FROM INDIA?

The strongest global talent base for tech.

Most of our talent network sits in India — and there's a reason every Fortune 500 has built a captive there.

Talent depth

5M+ engineers, 1.5M graduating yearly.
Deep benches in React, Node, Python, Go,
AI/ML, SAP, DevOps.

Cost efficiency

50–80% lower fully-loaded cost vs US comp
— without quality compromise. Senior engi-
neers, mid-market budgets.

Technical maturity

Global hub for SaaS, AI engineering, and
enterprise software. The R&D base for most
US tech companies of scale.

Speed to scale

Spin a 5-engineer pod in 4 weeks instead
of 6 months. No notice-period gridlock when
sourcing from a 100k+ pool.

Time-zone overlap

IST gives 4–6 hours daily overlap with US
East and full overlap with EMEA. Async-first
by default.

English fluency

World's largest English-speaking workforce
after the US. No translation layer, no comms
friction.

— Complemented by hubs in Scottsdale, Toronto, and Dubai for time-zone-local account management. —

SELECTED WORK

Four outcomes, four sectors.

Real numbers, real clients. Full case library at withremote.ai/case-studies.

Tech Healthcare · USA

Healthcare SaaS saves ~\$12,000 monthly

Managed remote team cuts monthly ops cost by \$12k with full EOR, payroll, and compliance.

MONTHLY SAV-
INGS
\$12,000

ANNUALISED
\$144k

ENGINEERS MAN-
AGED
6

COMPLIANCE
OVERHEAD
0

Tech Manufacturing · India

Manufacturing firm saves \$2,600 on HRMS

Mid-sized manufacturer saves \$2,600 + 200 hours on HRMS selection. 46% negotiated off original quote.

VENDOR SAVINGS
\$2,600

HOURS SAVED
200

OFF ORIGINAL
QUOTE
46%

DECISION TIME
9 days

Talent Fintech · USA

Senior Golang engineer placed in 9 days

Fintech needed a senior Golang engineer for a real-time payments service. Funnel narrowed 317 applicants to one offer.

APPLICANTS
SCREENED
317

TIME TO OFFER
9 days

CONVERSION LIFT
+30%

PLACEMENT FEE
\$1,499

Talent SaaS · USA

QA engineer with CI/CD automation focus

B2B SaaS needed a senior QA engineer with deep CI/CD and Agile automation experience. 3,188 applicants screened.

APPLICANTS
SCREENED
3,188

TIME TO OFFER
14 days

AUTOMATION
COVERAGE
90%

REGRESSION
BUGS
-65%

LEADERSHIP

Built by founders, for founders.

20+ years combined across startups, healthcare, marketing, enterprise IT, and operations.

Bhavya Mehta

Co-Founder & CEO

5+ years in corporate strategy. Delivers large IT projects for global accounts. Consults startups on technology and growth strategy.

IIT Roorkee

Enterprise IT

Strategy

GLOBAL PRESENCE

Four offices, three continents.

Coverage across US, Canada, MENA, and India. Always within working hours of every major client time zone.

US

Scottsdale

Arizona, USA

Client success & partnerships
HQ. North American commercial base.

CA

Toronto

Ontario, Canada

North American client delivery
and tech partnerships.

AE

Dubai

United Arab Emirates

MENA market expansion. Enterprise SaaS and commerce clients.

IN

Mumbai

Maharashtra, India

Engineering & operations hub.
Talent network of 10,000+ engineers.

— Same account team. Same contract. Same Slack. —

PRESS & RECOGNITION

Featured in industry press.

Founder spotlights and product releases covered by global newswires and trade press.

MM

MarketersMedia
Press Release · 2025

withRemote Revolutionizes Offshore Hiring with AI-Driven, Fully Managed Remote Teams

How withRemote is reshaping the offshore hiring landscape — combining AI-driven precision vetting with fully managed remote teams to cut costs by 50–80%.

[Read article](#) ’

AN

Access Newswire
Company Feature · 2025

Building Trust Across Healthcare, Technology and AI

Access Newswire on how withRemote was built — the operating background behind the business, and why trust rather than transaction volume became the cornerstone of how we run client relationships.

[Read article](#) ’

CG

CompanyGlance
Company Spotlight · 2025

Using Trust to Build Better Businesses

CompanyGlance explores the philosophy behind withRemote — why trust beats transactions, and how lasting client relationships drive sustainable growth.

[Read article](#) ’

WHAT CLIENTS SAY

In their words.

Selected quotes from active and former clients across talent and tech engagements.

“

Their expertise in compliance and talent sourcing transformed our operations and helped us meet critical deadlines.

Director of Engineering

FinTech Company · India

“

We scaled from 3 to 15 engineers in under 3 months. EOR handled all compliance so we could focus on product.

Co-Founder

Healthcare SaaS · UAE

“

I must commend your company on its expertise, professionalism, and process. You'll be at the forefront of my recommendations.

Jenny Coombs

Technology Network · Global

LET'S TALK

Let's see if we fit.

30-minute intro call. You explain the brief; we tell you honestly whether we're the right partner and what it'd cost.

[Book a 30-min call](#)

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HQ

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